

ANNEXURE-II

(COMMERCIAL TERMS & CONDITIONS FOR THE FY: 2019-20)

APPLICABLE TO ALL OUR QUOTATIONS IN ANNEX - I (w.e.f. Apr'2019)



1. PRICE QUOTES

Prices offered are applicable from April 1st, 2019 onwards.
Purchase orders are accepted against "formal price offers" only.
Invoices will be generated against our official Order acceptance/Performa Invoice.
Prices may vary based on quantity requirements.

2. TAXES

For Interstate Billing => IGST @ 18% ,28% or as applicable.

3. TRANSSHIPMENT & INSURANCE CHARGES

Chargeable @ 2% of the Inv. Value & will be reflecting in our Invoice for serviceable locations. For ODI Locations, ODI delivery charges will be applicable extra over & above the 2% value. Customer may arrange the pickup of goods from our registered address to avoid these charges.

4. F.O.R.

Destination: Applicable Only if charges mentioned in Point no. 3 has been Collected by us.
If not collected, material will be booked on TO Pay Basis Ex-Noida.

5. TRANSPORTATION

Small consignments (up to 5 Kg) => By Air Mode (Not applicable to Delhi & NCR towns, & towns not connected by Air mode)
Small & Heavy consignments = > By Surface Mode only.
Approved Logistic Partners for transportation of our Goods Ex-Noida: Professional/Blue Dart/Spoton/DTDC.

6. ROAD PERMITS/ENTRY FORMS

Where ever applicable, to be provided by us.

7. ENTRY TAX

If any, to the customer's account only.

8. OCTROI

If any, to the customer's account only.

9. PURCHASE ORDER CONFIRMATION

Against confirmed P.O. **with 100% Advance** Payment for new customers.

Against confirmed P.O. **with 40% Advance** Payment **only for** Lead Time Materials.

Against confirmed P.O. **with 100% Advance** Payment **only for** Ex-Stock Materials.

10. ORDER ACCEPTANCE CUM PERFORMA INVOICE

Order Acceptance cum Performa Invoice will be mailed against fulfilment of Order confirmation terms.

11. STANDARD DELIVERY PERIOD

(Please refer copy of our Order Acceptance cum Performa Invoice for exact DOD)

VSE / DST

5 - 7 weeks from the date of our Order Acceptance

Rotary Power / HBE

3 - 4 weeks from the Date of our Order Acceptance

Beinlich

8 - 10 weeks from the date of our Order Acceptance

Suco

6 - 10 weeks from the date of our Order Acceptance

12. PAYMENT TERMS

100% Payment before dispatch of goods Ex-Noida. Customer should plan their payment in accordance with the delivery date mentioned in their Order Acceptance cum Performa Invoice, as no separate notification will be issued for the same.

13. PAYMENT REMITTANCE

To Our Bank Account: HDFC BANK LTD.

Banker's address: Ansal's Fortune Arcade, K-Block, Sector-18, Noida -201301 (U.P.)

Account No.: 00882560003079/RTGS Code: HDFC0000088/
MICR Code: 110240014

or

To Our Bank Account: CANARA BANK,

NOIDA MAIN BRANCH, SECTOR-1, NOIDA -201301

Account No.: 1177201004038/RTGS Code: CNRB0001177/
MICR Code: 110015081

14. OFFER VALIDITY

Since our products are imported from Germany & Prices are governed by foreign exchange rates, all our quotes/offers carries a **validity of 30 days only** from the date of the formal quotation/offer. Customers are advised in their own interest to get the revised quotes after the expiry of the offer validity period.

15. NOTE

The prices quoted are valid on the current foreign exchange rates of the day. Any upward fluctuations in exchange rates within the offer validity period may affect the current price offering.

BEDA Flow Systems Pvt. Ltd.

W-7 Sector XI Phone +91 (0) 120 - 432 99 90
Noida 201301 /India Fax +91 (0) 120 - 4 08 00 22

info@bedaflow.com
www.bedaflow.com

Revision 04/2019

ANNEXURE-II

(COMMERCIAL TERMS & CONDITIONS FOR THE FY: 2019-20)

APPLICABLE TO ALL OUR QUOTATIONS IN ANNEX - I (w.e.f. Apr'2019)



16. WARRANTY

12 months from the date of our invoice against manufacturing defects only.

17. AFTER SALES & SERVICE SUPPORT

Will be provided directly from our Centralized Service Centre at Noida.